

Message Text

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43

ACTION AF-08

INFO OCT-01 ISO-00 EB-07 /016 W
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O R 291242Z NOV 76
FM AMEMBASSY LAGOS
TO USDOC WASHDC IMMEDIATE
AMEMBASSY LONDON IMMEDIATE
INFO AMEMBASSY PARIS
SECSTATE WASHDC 7979

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E.O. 11652: N/A

TAGS: BTIO, EAIR, NI

SUBJECT: TRADE OPPORTUNITY: HELICOPTER SALES

REF: A) USDOC 20431; B) LONDON 19127

1. GREATLY APPRECIATE PROMPT AND HELPFUL RESPONSES REFTELS.
HAVE PASSED INFORMALION TO KURUBO.

2. IN ORDER GIVE HELICOPTER MANUFACTURERS CONTACTED BY USDOC
BIT MORE TIME TO EVALUATE THEIR INTEREST, KURUBO NOW PLANS TO
ARRIVE IN LONDON WEEKEND DECEMBER 4 AND DEPART DECEMBER 12.
HE SAYS HE WILL BE AVAILABLE TO SEE US FIRMS ANY TIME THEY WISH
DURING THIS PERIOD. HE HOPES ALL MEETINGS CAN BE CONDUCTED
IN LONDON, BUT SAID HE WILL TRAVEL TO NEW YORK EITHER BEFORE
OR AFTER STAY IN LONDON IF NECESSARY.

3. KORUBO SAYS HE HAS BEEN INFORMED HE WILL ALSO GET LICENSE
TO OPERATE FERRY BOAT SERVICE FROM VICTORIA ISLAND TO APAPA.
HE IS INTERESTED IN CHARGER FOR TWG MONTHS WITH OPTION TO BUY
OF TWO FERRY BOATS CAPABLE OF TAKING ABOUT 300
PASSENGERS AND 20 OR 30 CARS EACH. EMBASSY HAS ASKED HIM TO OBTAIN
FROM FESTAC COMMITTEE AND NIGERIAN PORTS AUTHORITY TECHNICAL
DATA ON SPECIFIC BERTHS HE WOULD BE ALLOWED TO USE SO
THAT US FURMS CAN BE GIVEN PRECISE INFORMATION NEEDED TO MAK
SERIOUS QUOTATION. KURUBO SAID HE WILL CONTACT

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EMBASSY AGAIN ON THIS NEXT COUPLE OF DAYS. IN MEANTIME,

USDOC MAY WISH TO ALERT FERRY BOAT MANUFACTURERS AND
FERRY SERVICE OPERATORS OF THIS POTENTIAL ADDITIONAL
OPPORTUNITY.
EASUM

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Message Attributes

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